



# Omare Yachting

Navigating New Horizons





Thank you for  
your interest in  
becoming  
**Omare Yachting**  
**Partner**



# The Story...so far



**2022** – The idea of Sail Palma is born and first test runs conducted in late 2022

**2023** – The start of Sail Palma, with 2 catamarans for the whole summer season in Palma

**2024** – Expansion to up to 4 catamarans in high season (one bought, one chartered)

**2025** – Running first full season with 4 catamarans. Further professionalising the business & start of **Omare Yachting**

# What got us here?

Number 1 Activity Provider on  
 **tripadvisor**<sup>®</sup> and **viator**<sup>®</sup>



#01

**Our Sales  
'n Support**

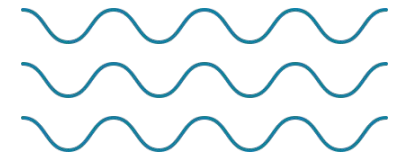
#02

**Our Luxury  
Service**

#03

**The  
People**

# Our Vision '2028



01

## New Locations

Canary Islands

Ibiza & Menorca

Around Mallorca, Italy, Greece, Croatia and more

St. Marteen (Carribean)

02

## More Partners = More Boats

To make even more customers happy we will extend our fleet with you as partner!

Our ambitious goal is to grow to 100 partners by 2028

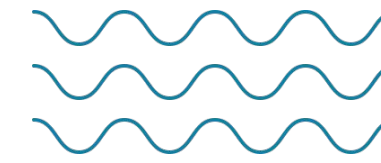
03

## Global Brand

We will move from the local #1 (Sail Palma) to THE global player of luxury yachting experiences (Omare Yachting).



# How are we going to do it...



## **strong partners**

that own and manage the boats and provide the first class customer experience



## **a turn key solution**

all the goodness of the Omare Yachting standards and processes that made us number one

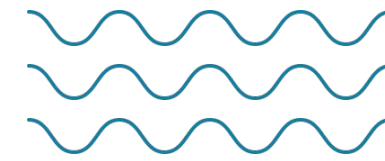


## **best sales & operations**

every possible best practices in sales and operations will continue excelerate the business

**...to become the Global Brand for Luxury Yachting experiences**

# You + Us as the Team



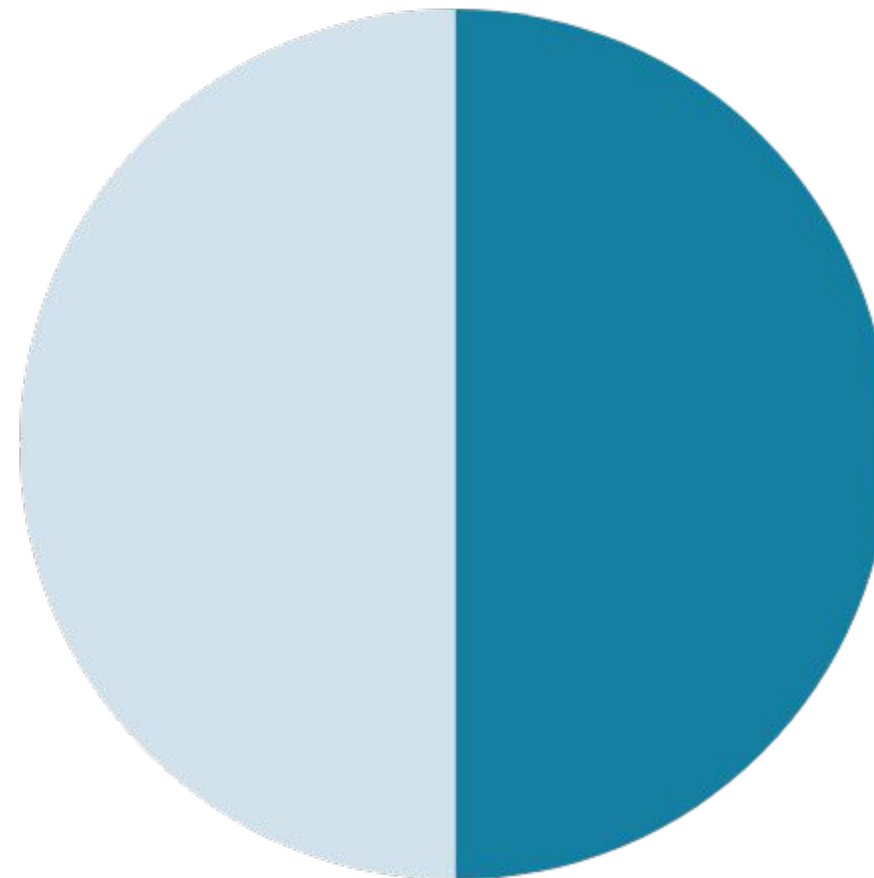
## Partner

## Omare Yachting

**50%**

**Focuses 100% on  
customer  
satisfaction and  
providing the best  
tour experience**

***Share 50/50***



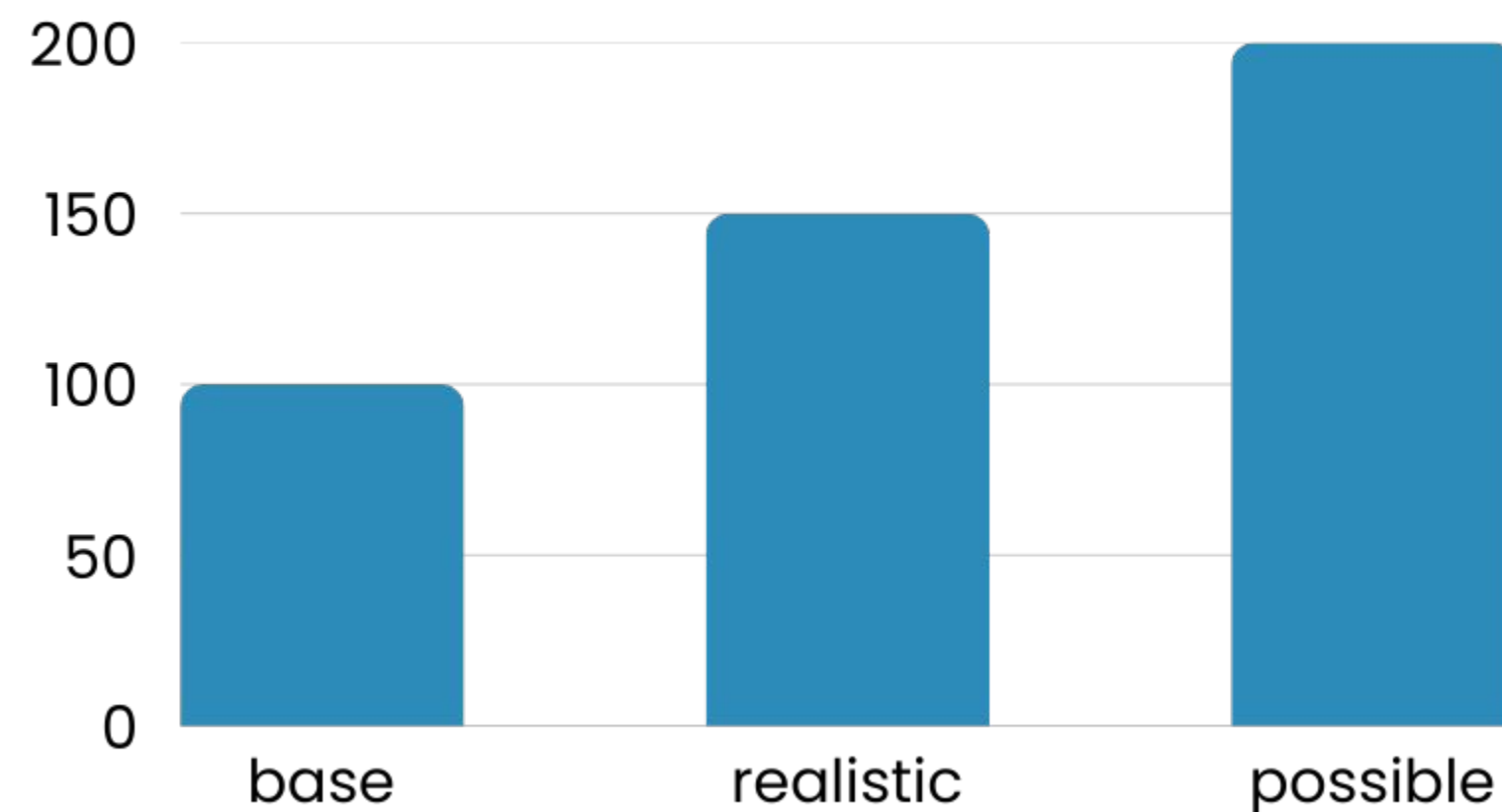
**50%**

**Provides turn  
key solution  
and books out  
the tours with  
customers**



# Omare Yachting Partner

*in 5 months with 70% utilization to 6 figure profit*



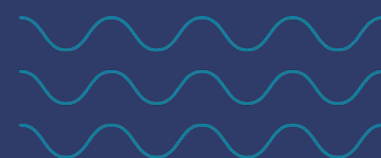
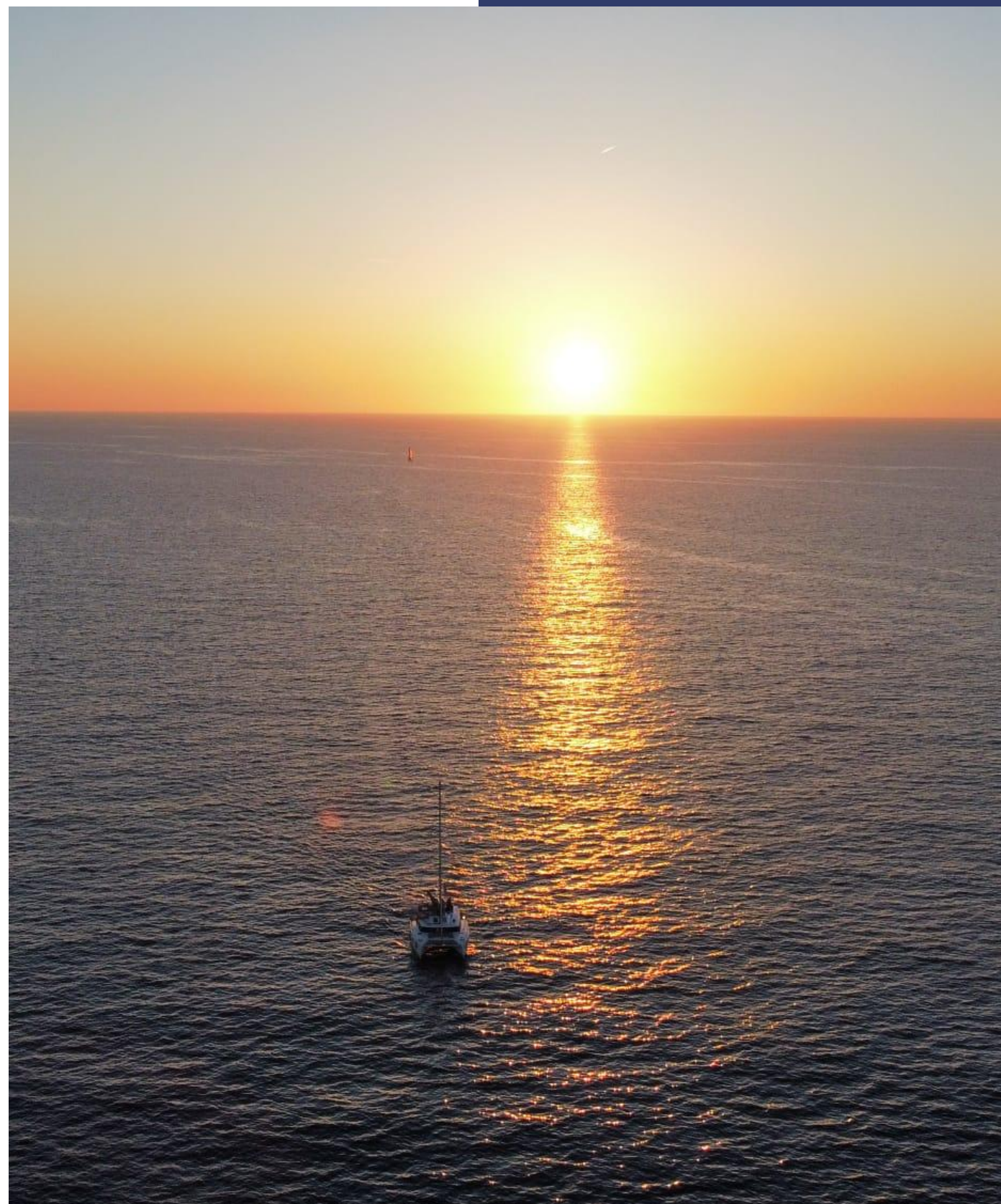
**...a lifetime opportunity!**

- start your own business
- chose to work only summer season and spend the remaining time on your boat
- ...or work winter season in another location too & maximize your profit
- join with your own boat or get financing help from us

*base = 5 months with 70% utilization & last years pricing; realistic = 5 months 85% utilization & one sunset tour/week & current pricing; possible = add winter season*



# So what does that mean for you?



# Lets talk!

...become a Partner

...start in our main market Palma right  
away next season 2026

...global and year round opportunities



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